



**CYBERSECURITY
AWARENESS
MONTH**

A People-Centric Approach to Breaking the Attack Chain

John C. Checco (C|CISO CISSP CCSK QTE)
Resident CISO, Financial Services

Bio



John C. Checco

C|CISO, CISSP, CCSK, QTE

Proofpoint:

- Former Resident CISO, Financial Services
- Board Certified QTE (Qualified Technology Expert)

Bank of America:

- Loaned Executive, US DHS CISA (fka NCCIC)
- Lead, Zero-Trust Strategy & Architecture
- SVP, Security Innovation Team
- BISO, Global Markets (Merrill Lynch)
- Head of Security Technology Assessment Team

Bloomberg:

- CISO for BloombergBlack (Personal Wealth)
- Senior Security & Risk Executive

A People-Centric Approach to Breaking the Attack Chain

The Attack Chain

Managing Insider Threats

Reducing the Supply Chain Attack Surface

A People-Centric Approach to Breaking the Attack Chain

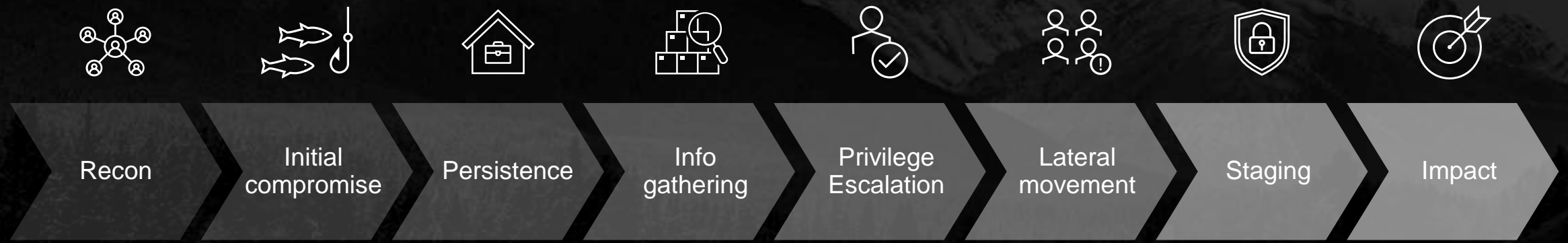
The Attack Chain

Managing Insider Threats

Reducing the Supply Chain Attack Surface

The Attack Chain ...

... a People-Centric perspective



ROLE: Finance
VAP
Interacts with risky suppliers
Can move money

ROLE: Research Scientist
Fully remote
Part of works council
Collaborates externally via cloud apps

ROLE: Support Contractor
Targeted via alias
Clicks everything
Handles customer data

- Service Accounts
- Local Admin Accounts
- Shadow Admin Accounts

- Exposed Credentials & Cloud Tokens
- Legacy App Accounts
- Open RDP Sessions

CARELESS USER (Yellow icon with question mark)

COMPROMISED USER (Red icon with warning triangle)

MALICIOUS USER (Purple icon with virus)

Threat Prevention

Access Detection + Response

Information Protection

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Data Doesn't Lose Itself ...

There's Always a Person Behind a Loss

CARELESS USER



Misconfiguration, wrong recipients, mistaken file attachments, or inadvertent over-sharing.

58% of all insider-related incidents.

- Well intentioned but accidentally takes sensitive information or inadvertently shares credit card information externally

COMPROMISED USER



Often have privileged and/or elevated access to information.

17% of insider-related incidents.

- Credentials could be compromised by threat actors looking to access company systems

MALICIOUS USER



- Motivated by personal gain and a sense of entitlement.

25% of insider-related incidents.

- Examples include exfiltrating trade secrets or destroying sensitive data

Insider Threat: The Careless User (58%)



ROLE:
Research Scientist

Fully remote

Part of works council

Collaborates externally via cloud apps

Shadow Admin Accounts

- Exposed Credentials & Cloud Tokens
- Legacy App Accounts
- Open RDP Sessions

CARELESS USER

COMPROMISED USER

MALICIOUS USER

Threat Prevention

Access Detection + Response

Information Protection

Insider Threat: The Malicious User (25%)



ROLE: Finance

VAP

Interacts with risky suppliers

Can move money

- Local Admin Accounts
- Shadow Admin Accounts

- Legacy App Accounts

- CARELESS USER
- COMPROMISED USER
- MALICIOUS USER

Threat Prevention

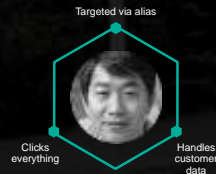
Access Detection + Response

Information Protection

Insider Threat: The Compromised User (17%)



ROLE:
Support Contractor



- Local Admin Accounts
- Shadow Admin Accounts

- Legacy App Accounts



Threat Prevention

Access Detection + Response

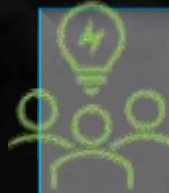
Information Protection

#TrueStories: Unique Insider Threat Cases



The Arrogant CEO

- How one executive decision to ignore an audit finding cost the company its largest contract, and ultimately its business.



ITM / Archive Collaboration

- How lookback with Archive and context through eDiscovery team augmented an Insider Threat investigation to stop a larger systemic poaching operation.



The Overzealous Reporter

- The news division that caused a lawsuit by their information gathering techniques.



Front-Running as an SDLC

- Developers were found using production data to not only test applications but make trades on pre-public information.



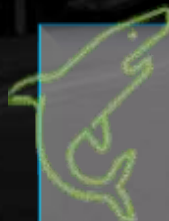
What's Mine is Yours...Maybe

- NFT trading representatives found using their personal digital wallets to manage client NFTs.



The Attack Surface Prerequisite

- Product Team creates thick client apps requiring Python on desktop, which also runs ".py" files from the web.



Jumping the PAM Shark

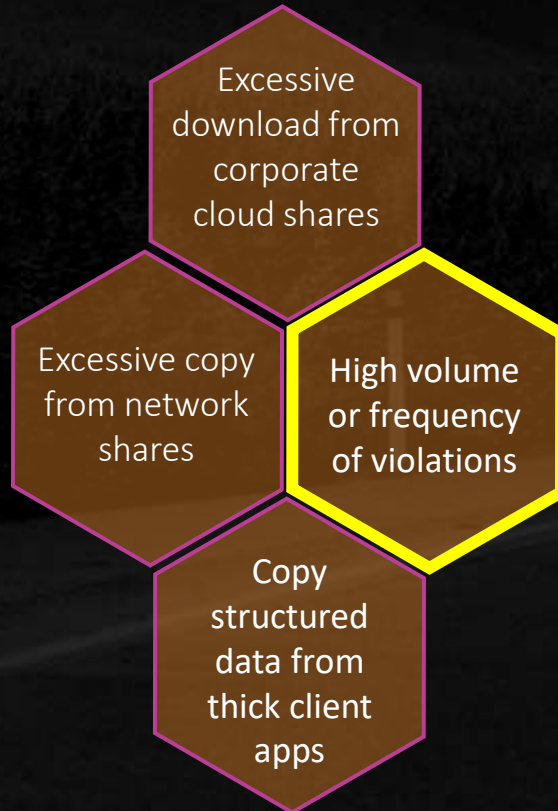
- Trading team using the privileged access management security tool to bypass named seat licensing for a financial market data terminal.

Insider Threats: Tools and Technologies

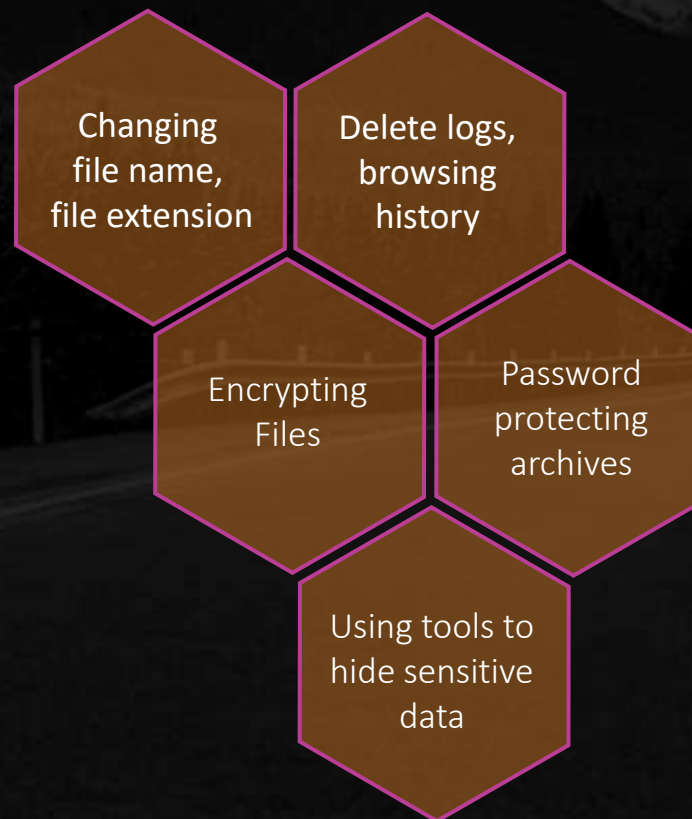
	FinServ	Overall
Data Loss Prevention (DLP)	69%	64%
Endpoint Detection and Response (EDR)	65%	50%
Privileged Access Management (PAM)	65%	60%
Security Information and Event Management (SIEM)	58%	53%
User and Entity Behavior Analytics (UEBA)	51%	57%
Insider Threat Management (ITM)	49%	41%

Insider Threats: Simple Rules for Managing 98% of Insider Data Loss Incidents

Data Accumulation



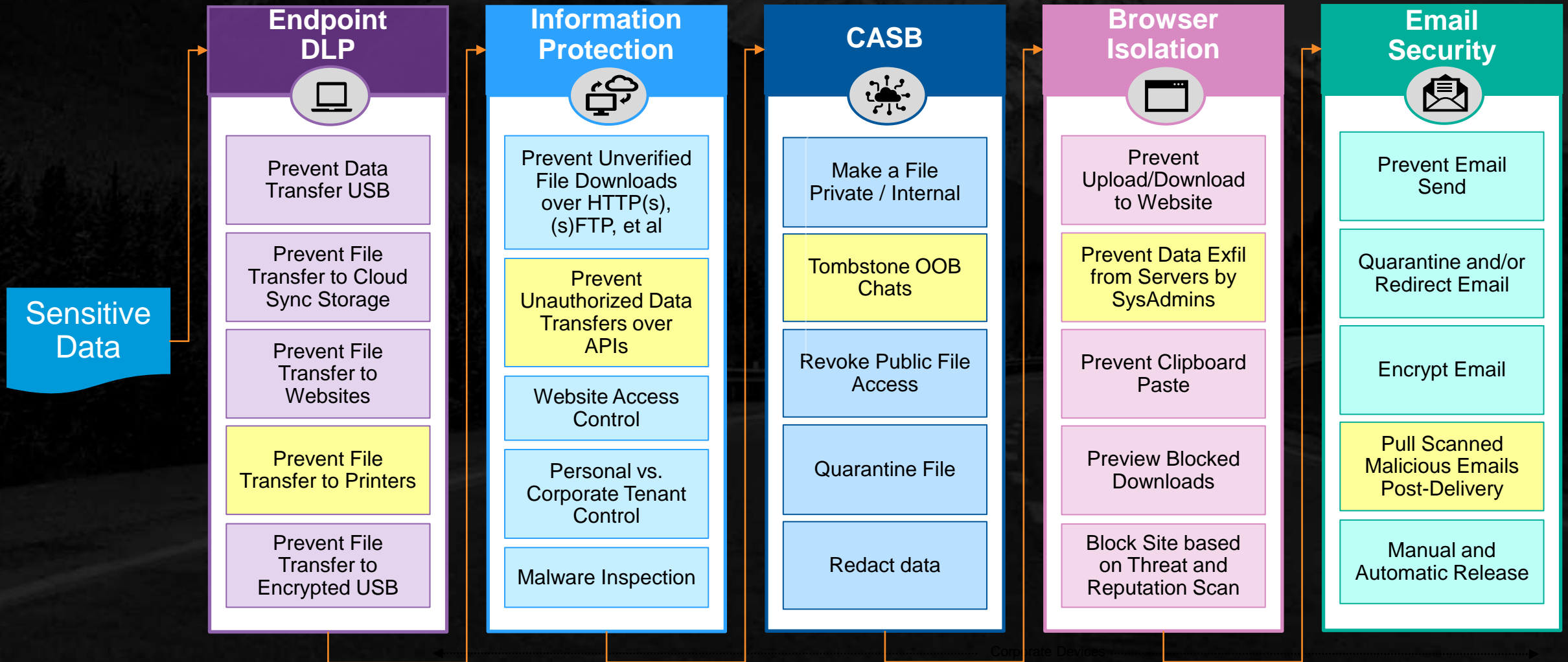
Data Obfuscation



Data Exfiltration



Insider Threats: Amplify Capabilities by Layering Defenses



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Supply Chain Compromise



Recon

Initial
compromise

Persistence

Info
gathering

Impact

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externally via
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Clicks
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Handles
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Service
Accounts



Exposed Credentials &
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Open RDP
Sessions



CARELESS
USER



COMPROMISED
USER



MALICIOUS
USER

Threat
Prevention

Access
Detection + Response

Information
Protection

#TrueStories: Unique Supply Chain Cases



Using Data to Identify Leaks

- How one company used document management dynamically-generated fake data tracers to identify external sources of data leaks.



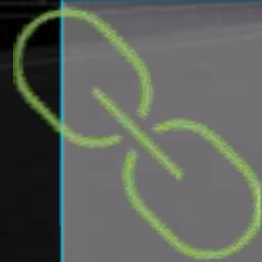
The Rogue Cell

- How a test failure with a compliance solution identified an entire office of rogue operators rerouting encryption technology to restricted countries.



Blood is Thicker than Business

- Contract win falls through during its celebration because owner's sibling needed money.



Email Fraud in the Supply Chain

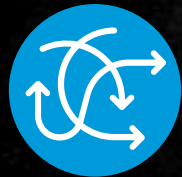
- Monitor suppliers' domains for domain twisting, impersonation and/or account takeover (ATO).

Supply Chain: Detection & Prevention by Converging Event Data

Legacy Approach



Data centric detection and prevention without necessary context



Siloed products for each data loss channel and critical application



Heavyweight, hard to maintain and on-premise architecture



Modern Approach



People centric that correlates data, threats and user behavior







Unified platform for monitoring, detection, prevention and response across all channels



Cloud-native, scalable, and lightweight architecture

Platform Consolidation = Reduced Supply Chain Risk

RISK	POINT SOLUTIONS		CONSOLIDATED PLATFORM
VENDOR SECURITY	<p>Difficult to Protect:</p> <ul style="list-style-type: none">• Disparate Data Stores• Encryption Key Management Nightmare• Multiple Access Points / Attack Surfaces• Multiple Exposures of Internal Directories		<p>Reduced Attack Surface:</p> <ul style="list-style-type: none">• Single Data Store• Simplified Encryption Key Management• Single Access Control Point• Single Exposure of Internal Directories
SECURITY OPERATIONS	<p>Inability to Meet Objectives:</p> <ul style="list-style-type: none">• Disconnected Intelligence• Inadequate Reporting• Untenable Noise-to-Signal Ratio for SOC		<p>Optimal Defense Operations:</p> <ul style="list-style-type: none">• Shared Intelligence Across Solutions• Contextually Complete Reporting• Highly Efficient SOC Operations
SECURITY COVERAGE	<p>Composite Topology:</p> <ul style="list-style-type: none">• Feature Overlap = Wasted \$\$\$• Unknown Gaps = Immeasurable Exposure		<p>Comprehensive Topology:</p> <ul style="list-style-type: none">• Tight Integration = Optimal ROI• Known Gaps = Manageable Exposure
SUPPLY CHAIN	<p>Complex Vendor Management:</p> <ul style="list-style-type: none">• Unaligned License Renewal Cadence• Multiple Support Teams		<p>Simple Vendor Management:</p> <ul style="list-style-type: none">• Simplified License Renewal Process• Single Point-of-Contact



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